

## **ADK&A SELECTED QUALIFICATIONS IN TRAINING AND TEACHING**

### **Academic**

#### **University of Southern California School of Policy, Planning, and Development (PPD) *Adjunct Professor***

Courses on real estate approvals, finance, and public private joint ventures and deal making.

Public/Private Mixed Enterprise Planning (PLUS 543 now PPD626), 1986 - Present

Development Approval Process (RED 551), Spring 1989 - Present

Development Planning and Analysis (PLUS 507), Spring 1988

Fiscal Impact and Infrastructure Finance (RED 599), Spring 1993

Real Estate Finance (RED 542), Summer 1993, 1994

Fundamentals of Real Estate Development (RED599 now PPD599), 2003-Present

#### **Harvard University Graduate School of Design**

##### ***Instructor, Executive Education Program***

Public Private Joint Ventures in Real Estate Development, Summers 2002-Present

#### **UCLA Graduate School of Architecture and Urban Planning**

##### ***Lecturer***

Real Estate Development for Architects and Urban Planners (GSAUP 272 and 219-B), 1981 - 1986

### **Non-Academic**

#### **Public Private Joint Ventures in Redevelopment**

One-day seminar for Executives at Forest City Development, 2007

#### **How to Attract Retail Development to Your City**

Course offered by International Council of Shopping Centers at the Shopping Center University, 1998 to 2003

#### **Effective Negotiating and Deal Making**

One-day training workshop for redevelopment staff and others at the Redevelopment Institute sponsored by the California Redevelopment Association (CRA), 2000 – 2002

#### **Real Estate Workshops**

Training workshops on various real estate topics for both general conferences and certification program for the Council for Urban Economic Development (CUED later IEDC *International Economic Development Council*), various dates and venues 1986 – 2006

**Lecturer in Case Presentations for Residential Real Estate**

Citibank (New York) semi-annual real estate lending workshops for Citibank lending officers.  
(Seminar by the Harlan Company of New York), 1976 – 1989

**Ground Leasing Training Seminars**

One and two-day training offered by Kotin Regan & Mouchly to redevelopment staff in the cities of Phoenix, Los Angeles, and Burbank.

**Public Private Joint Ventures in Redevelopment**

Four session course for City Staff, Inglewood California, 2005

**Public Financing of Private Parking**

Workshop for Real Estate staff, Walt Disney Imagineering, 2008